

# Contents

---

<b>Preface and Acknowledgments</b> .....	7
<b>List of Figures and Tables</b> .....	11
<b>Abbreviations and Acronyms</b> .....	13
<b>1. Introduction</b> .....	17
1.1 Fieldwork-based Chapter Summary .....	20
1.1.1 Chapter “Everyday Infrastructuring” .....	20
1.1.2 Chapter “Geopolitical Imaginaries” .....	20
1.1.3 Chapter “Critical Negotiations” .....	22
1.2 The First Connection .....	23
1.3 Internet as Infrastructure: Conceptual Openings .....	29
1.3.1 Everyday Infrastructuring .....	32
1.3.2 Geopolitical Imaginaries .....	39
1.3.3 Critical Negotiations .....	43
1.4 Internet as Infrastructure: Methodological Openings .....	46
1.4.1 Expert Interviews .....	48
1.4.2 Participatory Observation and Interviews at Telia Lietuva .....	51
1.4.3 Archival Work .....	53
1.5 Dominant Narrative: Internet Development in Lithuania .....	55
<b>2. Everyday Infrastructuring</b> .....	71
2.1 Digging .....	82
2.2 Mediating .....	88
2.3 Planning .....	92
2.4 Documenting .....	96
2.5 Connecting .....	99
2.6 Transmitting .....	105
2.7 Processing .....	107
2.8 Producing .....	110

2.9	Wholesaling .....	116
2.10	Popularizing .....	121
2.11	Chapter Conclusions: Everyday Infrastructuring .....	129
<b>3.</b>	<b>Geopolitical Imaginaries .....</b>	<b>133</b>
3.1	The Others .....	138
3.1.1	Modernizing .....	138
3.1.1.1	Progress Takes Place Abroad .....	138
3.1.1.2	Sweden is Better, Estonia is Almost Better, and Poland is Worse .....	142
3.1.2	Helping .....	148
3.1.2.1	Help from Scandinavia .....	148
3.1.2.2	Help from the US .....	154
3.1.3	Patronizing .....	157
3.1.3.1	Underestimating .....	157
3.1.3.2	Help from Norway? .....	161
3.2	The Self .....	166
3.2.1	Competing .....	166
3.2.1.1	The Competitive Market .....	166
3.2.1.2	Maintaining Competition .....	170
3.2.2	Transforming .....	173
3.2.2.1	Past Transformation .....	173
3.2.2.2	Ongoing Transformation .....	175
3.2.3	Lagging .....	180
3.2.3.1	Lagging Market, Small Country .....	180
3.3	The Cooperating Telecommunications Industry .....	185
3.4	Chapter Conclusions: Geopolitical Imaginaries .....	193
<b>4.</b>	<b>Critical Negotiations .....</b>	<b>197</b>
4.1	Privatization in Lithuania .....	201
4.2	The Privatization of Lietuvos Telekomas .....	207
4.3	Critical Negotiations Regarding Lietuvos Telekomas's Privatization .....	210
4.4	Chapter Conclusions: Critical Negotiations .....	222
<b>5.</b>	<b>Implications for Situating the Internet as Infrastructure:</b>	
	Conclusions and Further Discussion .....	223
	<b>Bibliography .....</b>	<b>231</b>